



GRADUATE SCHOOL OF
INTERNATIONAL STUDIES
CAMPUS Asia Plus



KOREA UNIVERSITY
GSIS BK21 Program of Glocal Studies



“What Skills Are Needed to Work in International Organizations?” #3

Sharing tips for CV, Cover Letter and Interview

17 November 2023

GSIS

Korea University



- CV
- Cover Letter
- Interview
- Useful Links
- Q&A

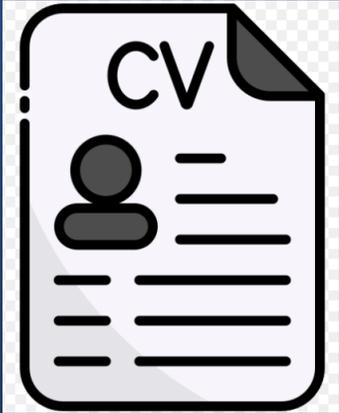
What they want to know is....

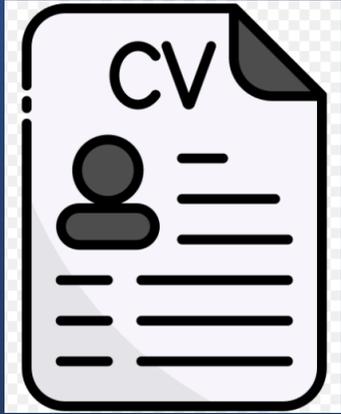
NOT who you are

If you're **a good fit** for them!

They are busy and will not **READ**, they will **SKIM**

selective and **organized** to show fitness
...and **concise** because they are busy people



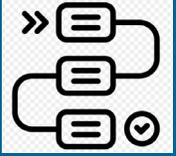


You cannot have everything they are looking for....

FOCUS on what you have

SHOW interest in learning what you don't have





General Recruitment Process

Apply

- Application platform
- CV
- Employment History (UN)
- Cover Letter

Written test

- 2 hours, 2-3 questions
- Data or country context
- Situation analysis and policy recommendations

Interview

- 30 to 60 minutes
- Technical + soft skills
- General HR questions

Reference check

- Checking work ethics of the candidate from professionals

CONTEXT

- International Organization
- Based on experiences with IOs
- ToR
- CV > online format

CV



What are they trying to test?

CV	Cover Letter	Written test	Interview
1. Areas of expertise (Subject knowledge)	O	1. Areas of expertise (Subject knowledge)	O
2. Technical competencies (functions)	O	2. Technical competencies (functions) *drafting	O
3. Requirements (Must vs. plus)	O	X	O
4. Core competency X	A story that connects 1, 2, 3 and 4 in a written form	X	Competency-based interview → A story that connects 1, 2, 3 in a verbal form

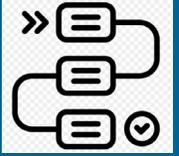


Key points

1. Work vs. Education first? – more marketable!
2. Bullet points (with headings) are okay: “Research”
3. 1 page (junior) → 2-3 pages (middle to senior)
4. Measurable results: ...and contributed to 2 reports...
5. **USE THEIR LANGUAGE ! (1 CV per 1 job): NO buzzwords/Clichés**
6. **Add a well-groomed LinkedIn Profile**

CV

1. **ToR (Terms of Reference)**
2. Make alignment table
3. Do research (their ongoing projects, “keywords”)
4. Find a good template
5. Draft, ensuring alignment
6. Show it to at least 2 people



1. ToR (Terms of Reference) = Job Posting

We need to find.....

1. Areas of expertise (= subject knowledge)
2. Technical competencies (= functions)
3. Requirements (must vs. plus)
4. Core competencies (= soft skills)



Let's look at a
sample!

CV

1. ToR (Terms of Reference)
- 2. Make alignment table**
3. Do research (their ongoing projects, “keywords”)
4. Find a good template
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Making an alignment table (based on ToR)

1. Areas of expertise (Subject knowledge)	2. Technical competencies (functions)	3. Requirements (Must vs. Must not)	4. Core competencies (soft skills)
National skills strategy	Research and drafting skills	Policy analysis	Achievement focus (Results-oriented)
Skills analysis	Project management	Expertise in education, skills policy	Teamwork
Vocational Education and Training (VET)	Representation and dissemination	Used PISA, PIAAC data	Diplomatic skills
Adult learning		Statistical skills (Plus)	Networking

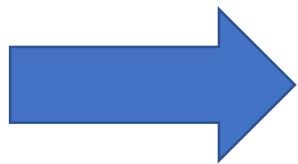
CV

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2. Make alignment table
3. **Do research (their ongoing projects, “keywords”)**
4. Find a good template
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Do research (their ongoing projects, “keywords”)

1. Website: ongoing projects → this might be your work
2. Find related personnel on LinkedIn
→ See what qualifications they have: “Similar profile”
3. Publications, events (workshops, conferences, speeches)



You can also use information later in the interview when they ask you “Do you have any questions for us?”

CV

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2. Make alignment table
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Let's look at a sample!

CV

1. ToR (Terms of Reference)
2. Make alignment table
3. Do research (their ongoing projects, “keywords”)
4. Find a good template
5. **Draft, ensuring alignment**
6. Show it to at least 2 people



Let's look at a
sample! (Heading!)



Creating Heading as applicable

1. Areas of expertise (Subject knowledge)	2. Technical competencies (functions)	3. Requirements (Must vs.)	4. Core competencies (soft skills)
National skills strategy	Research and drafting	Policy analysis	Achievement focus (Results-oriented)
Skills analysis	Project management	Expertise in education, skills policy	Teamwork
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Key points

1. Work vs. Education first? – more marketable!
2. Bullet points (with headings) are okay
3. 1 page (junior) → 2-3 pages (middle to senior level)
4. Measurable results:
5. **USE THEIR LANGUAGE ! (1 CV per 1 job): NO buzzwords/Clichés**
6. **Add a well-groomed LinkedIn Profile**

COVER LETTER



What are they trying to test?

CV	Cover Letter	Written test	Interview
1. Areas of expertise (Subject knowledge)	O	1. Areas of expertise (Subject knowledge)	O
2. Technical competencies (functions)	O	2. Technical competencies (functions) *drafting	O
3. Requirements (Must vs. plus)	O	X	O
Core competencies X	A story that connects 1, 2, 3 and 4 in a written form	X	Competency-based interview → A story that connects 1, 2, 3 in a verbal form



Let's look at a sample!



Key points

- Leading sentences = functions
- Then add your “technical area” and “core competencies” where you can
- 1 page
- USE THEIR LANGUAGE ! (write a new CL for each application)
- **English writing near perfection!**
- **Show to at least 2 people!**



Key points

1. Why you for this job?
2. Real examples, relevant (1,2,3,4)
3. Don't be shy about using heading sentences
4. 1 page
- 5. USE THEIR LANGUAGE !**

INTERVIEW



ONLINE Interviews

- Be ready for **Zoom** or **Microsoft Teams** Interview
- Connect at least 5 minutes before (waiting room)
- Check your Mic and Camera before – have a test run!
- Your full name
- Neat background, good lighting
- Manage good distance
- Practice in front of a mirror (your gestures, movement)



Interview Preparation

Section	Purpose	Questions like....
1. Greetings & Thanks	<ul style="list-style-type: none">• First impression	<ul style="list-style-type: none">• Thanks for coming to....
2. Introduction & Motivation	<ul style="list-style-type: none">• Pleasant to work with• Deliver clear messages• Good communicator• Overall fitness• Motivation	<ul style="list-style-type: none">• Can you give us a brief introduction about yourself?• Why do you think we should hire you?
3. Technical competencies (functions) and Subject knowledge (area of expertise)	<ul style="list-style-type: none">• Your concrete fitness with their work	<ul style="list-style-type: none">• Tell us about your work (experiences) that is relevant to this project
4. Core competencies (Competency-based interview)	<ul style="list-style-type: none">• Core competencies most valued for their team	<ul style="list-style-type: none">• Tell us about your experience where you demonstrated....
5. HR questions	<ul style="list-style-type: none">• Time alignment	<ul style="list-style-type: none">• When can you start?
6. Questions for them	<ul style="list-style-type: none">• Your real interest in being hired	<ul style="list-style-type: none">• Any questions for us?



Interview Preparation (Introduction!!)

Your name, affiliation, projects, your role relevant to their work	<ul style="list-style-type: none">• Korea University• Work, Thesis topic (area)• I've also worked on....Work/TA/TA: Drafting, project management (functions)	<ul style="list-style-type: none">• Showing fitness• Simulate their interest → lead them to ask follow-up questions in areas of your strengths! → Oh, can you tell us more about....
Your knowledge about their organization and work	<ul style="list-style-type: none">• I'm applying for this job as I know your team is working on...	<ul style="list-style-type: none">• Shows your interest and preparedness
Linkage between you and them	<ul style="list-style-type: none">• Interested in this job given my background and I think I can be a good fit based on skills I've developed	<ul style="list-style-type: none">• Reaffirm your fit and show motivation



Answering technical & competency-based questions



Do you have relevant experience?

Give us an example of a time when your team was not able to meet the target deadline and how you resolved the situation?

CONTEXT: When I had a team project in _____ course....my role was to....and we couldn't meet...

ACTION: So what **I did** was, **I created** a weekly plan which I also transformed into a daily and hourly plan...

RESULTS: Thanks to this new time management technique that **I proposed**, the team was able to...





Interview Preparation (**Core competencies**)

1 Identify core competencies for this job (ToR, Google)

3 Prepare your answers with based on concrete stories!

2 And prepare yourself for these questions

COMPETENCY	ACHIEVEMENT ORIENTED QUESTION	ADVERSITY ORIENTED QUESTION
Communication	Describe a situation in the past when you were able to influence someone who was difficult to persuade.	Describe a time when you were not able to influence someone on an important issue.
Teamwork	Give us a specific example when you were able to proactively resolve a conflict within a team.	Give us an example of a time when you were not able to satisfactorily resolve a conflict with a member of your team.
Results focus	Tell us about a time when you used the resources assigned to you in the most cost effective way.	Describe a situation where you were not able to meet the target deadline that you set for a project.



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How to answer “Questions for us?”

- Do NOT ask questions that they may not be able to answer
 - Will this project be extended?
 - Will your project also cover _____ countries?
- Ask questions that they can answer, even if you already know the answer
 - What are some immediate tasks I will be assigned to?
 - I saw in your recent publication that...will the report that I will be assigned to be in a similar format?



Key points

1. Be on time
2. Good energy, pleasant to work with
3. Good introduction leaves a good impression (**MEMORIZE**)
4. Respond to what they are asking! (double questions)
5. **USE THEIR LANGUAGE !**

USEFUL LINKS

- <https://unitedcareercoalition.org/>
- <https://www.undp.org/jposc/applications-tips>
- <https://www.un.org/womenwatch/osagi/pdf/preparing%20resumes.PDF>

