

**KGCCI DEinternational is looking for a  
Junior Consultant (Market Entry, fixed term)**

The Korean-German Chamber of Commerce and Industry (KGCCI) has been promoting economic relations between Germany and Korea since its foundation in 1981. With around 500 members from various industries, KGCCI is the second-largest bilateral Chamber in Korea. The full-time staff of 26 bilingual professionals is engaged in a variety of dynamic projects bridging Korea and Germany. KGCCI serves as a membership organization and voice for the German-Korean business community, while also acting as a service provider and trade promoter through its subsidiary KGCCI DEinternational. Moreover, the KGCCI is a member of the German Chamber of Commerce Worldwide Network (AHK), with more than 150 locations in over 92 countries around the world.

**Position: Junior Consultant, Market Entry**

**Category: Fixed term (1-year);** contract extension possible upon performance review of ME Team.

**Role and main responsibilities**

- Act as liaison between business partners in Germany and Korea, providing support throughout the market entry and expansion process.
- Consult German companies in relation to the Korean market and business culture, including industry trends and competitive landscape.
- Conduct market research and analysis to prepare market study reports that provide insights and recommendations for German companies looking to enter the Korean market.
- Analyze key industries in Korea and deliver compelling presentations to effectively communicate findings to various stakeholders.
- Respond to inquiries from companies regarding a wide range of topics such as customs, FTA, and certification, providing timely and accurate information.
- Identify and generate new business opportunities, including leads and referrals, and cultivate relationships with potential clients.
- Arrange and accompany meetings between German and Korean companies to facilitate business partnerships.

**Requirements**

- Bachelor's degree in business management or related field.
- At least 1 year of work experience in international business or trade promotion, with a focus on the Korean market.
- Excellent communication and interpersonal skills, with the ability to effectively liaise with clients, partners, and stakeholders in Korean and English.
- Excellent project management skills, with the ability to manage multiple projects and stakeholders.
- Strong analytical skills and ability to interpret market data to develop actionable insights and recommendations.
- Team player who can work collaboratively with colleagues and clients, while also being able to work independently.

**KGCCI DEinternational Ltd.**

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### Desirable qualifications

- Proven professional experience in market research and consulting, with a track record of delivering high-quality reports and insights.
- In-depth knowledge of the Korean market and business culture, including an understanding of industry trends, and competitive landscape.
- Relevant experience in selling services and identifying business opportunities, with a strong customer-oriented mindset.
- Fluency in German, in addition to Korean and English, is an advantage.

### What we offer

- The opportunity to join a global network that actively promotes Korean-German business relations and provides consulting services in a corporate-governmental setting.
- An international working environment in which your commitment, creativity, independence and team orientation are highly valued.
- Being part of a team, while having the opportunity to launch your own projects.
- Flexible work environment.

### How to apply

- Please submit your application (**CV and cover letter in English**) by email [hr@kgcci.com](mailto:hr@kgcci.com).
- **Deadline: 25 June 2023**
- **Email title: Application for ME Junior Consultant\_First Name\_Last Name**
- Please indicate your salary expectations and the earliest possible starting date in your application.
- For inquiries contact [hr@kgcci.com](mailto:hr@kgcci.com) or 82-2-37804-601.